

Market Dynamics

Century 21 Pro-Team

Basic Supply & Demand
2 Years (Monthly) 11/01/04 - 11/30/06



KEY INFORMATION

2 Year							
	Nov-04	Nov-06	Δ	% Δ	Min	Max	Avg
FS	1,011	1,299	288	28.49	884	1,514	1,169
UC	159	141	-18	-11.32	111	269	188
Sold	204	128	-76	-37.25	109	273	191

November 04-05-06				
	Nov-04	Nov-05	Nov-06	Nov Avg
FS	1,011	984	1,299	1,098
UC	159	145	141	148
Sold	204	175	128	169

Nov-06				
	Nov-05	Nov-06	Δ	% Δ
FS	984	1,299	315	32.01
UC	145	141	-4	-2.76
Sold	175	128	-47	-26.86

MARKET DYNAMICS SEARCH CRITERIA

MLS: MLS of Northern Illinois, Time Period: 2 years (monthly) Price: 0 - 999999999
 Bedrooms: All Bathrooms: All Construction Type: All
 Property Types: Residential:(Detached Single)
 Cities: Aurora

Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.

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Month	FS #	UC #	Avg UC %	Sold #	Avg Sold %
Nov-06	1,299	141	10.85	128	9.85
Oct-06	1,448	149	10.29	156	10.77
Sep-06	1,507	156	10.35	153	10.15
Aug-06	1,514	156	10.30	199	13.14
Jul-06	1,484	178	11.99	208	14.02
Jun-06	1,498	198	13.22	260	17.36
May-06	1,469	237	16.13	222	15.11
Apr-06	1,381	199	14.41	161	11.66
Mar-06	1,284	239	18.61	209	16.28
Feb-06	1,089	175	16.07	127	11.66
Jan-06	1,050	152	14.48	109	10.38
Dec-05	906	111	12.25	158	17.44
Nov-05	984	145	14.74	175	17.78
Oct-05	1,079	170	15.76	190	17.61
Sep-05	1,089	184	16.90	223	20.48
Aug-05	1,071	220	20.54	235	21.94
Jul-05	1,069	233	21.80	236	22.08
Jun-05	1,067	215	20.15	267	25.02
May-05	1,061	262	24.69	273	25.73
Apr-05	1,068	269	25.19	227	21.25
Mar-05	1,013	245	24.19	206	20.34
Feb-05	951	204	21.45	140	14.72
Jan-05	950	172	18.11	116	12.21
Dec-04	884	132	14.93	194	21.95
Nov-04	1,011	159	15.73	204	20.18
Total/Avgs	1,169	188	16.08	191	16.34