

# Market Dynamics

Century 21 Pro-Team

Basic Supply & Demand  
2 Years (Monthly) 11/01/04 - 11/30/06



### KEY INFORMATION

2 Year							
	Nov-04	Nov-06	Δ	% Δ	Min	Max	Avg
FS	414	572	158	38.16	352	674	532
UC	79	54	-25	-31.65	54	154	99
Sold	87	68	-19	-21.84	58	144	100

November 04-05-06				
	Nov-04	Nov-05	Nov-06	Nov Avg
FS	414	486	572	491
UC	79	88	54	74
Sold	87	89	68	81

Nov-06				
	Nov-05	Nov-06	Δ	% Δ
FS	486	572	86	17.70
UC	88	54	-34	-38.64
Sold	89	68	-21	-23.60

#### MARKET DYNAMICS SEARCH CRITERIA

MLS: MLS of Northern Illinois,      Time Period: 2 years (monthly)      Price: 0 - 999999999  
 Bedrooms: All      Bathrooms: All      Construction Type: All  
 Property Types: Residential:(Attached Single)  
 Cities: Aurora

Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.

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Month	FS #	UC #	Avg UC %	Sold #	Avg Sold %
Nov-06	572	54	9.44	68	11.89
Oct-06	628	62	9.87	60	9.55
Sep-06	650	79	12.15	92	14.15
Aug-06	673	88	13.08	114	16.94
Jul-06	672	96	14.29	113	16.82
Jun-06	674	104	15.43	144	21.36
May-06	622	109	17.52	129	20.74
Apr-06	567	129	22.75	120	21.16
Mar-06	566	133	23.50	114	20.14
Feb-06	501	103	20.56	69	13.77
Jan-06	473	85	17.97	59	12.47
Dec-05	424	61	14.39	96	22.64
Nov-05	486	88	18.11	89	18.31
Oct-05	534	95	17.79	91	17.04
Sep-05	556	89	16.01	123	22.12
Aug-05	615	154	25.04	135	21.95
Jul-05	529	122	23.06	108	20.42
Jun-05	522	129	24.71	122	23.37
May-05	493	106	21.50	128	25.96
Apr-05	499	129	25.85	110	22.04
Mar-05	474	122	25.74	102	21.52
Feb-05	411	96	23.36	58	14.11
Jan-05	393	80	20.36	73	18.58
Dec-04	352	72	20.45	102	28.98
Nov-04	414	79	19.08	87	21.01
<b>Total/Avgs</b>	<b>532</b>	<b>99</b>	<b>18.53</b>	<b>100</b>	<b>18.84</b>