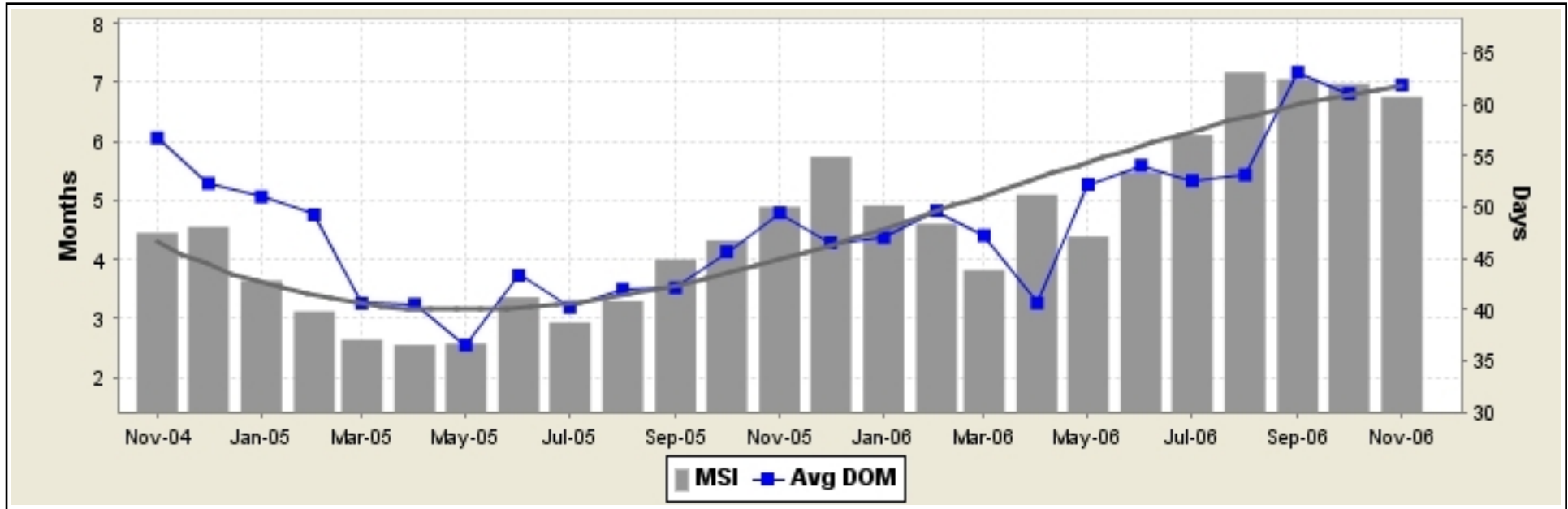


Market Dynamics

Century 21 Pro-Team

Months Supply of Inventory (MSI)
2 Years (Monthly) 11/01/04 - 11/30/06



KEY INFORMATION

| 2 Year | | | | | | | |
|---------|--------|--------|-----|-------|-----|-----|-----|
| | Nov-04 | Nov-06 | Δ | % Δ | Min | Max | Avg |
| MSI | 4.5 | 6.8 | 2.3 | 51.63 | 2.6 | 7.2 | 4.6 |
| MSI-NAR | 4.4 | 6.8 | 2.3 | 52.71 | 2.6 | 7.2 | 4.6 |
| DOM | 57 | 62 | 5 | 9.12 | 37 | 63 | 49 |

| November 04-05-06 | | | | |
|-------------------|--------|--------|--------|---------|
| | Nov-04 | Nov-05 | Nov-06 | Nov Avg |
| MSI | 4.5 | 4.9 | 6.8 | 5.4 |
| MSI-NAR | 4.4 | 4.9 | 6.8 | 5.4 |
| DOM | 57 | 49 | 62 | 56 |

| Nov-06 | | | | |
|---------|--------|--------|-----|-------|
| | Nov-05 | Nov-06 | Δ | % Δ |
| MSI | 4.9 | 6.8 | 1.9 | 38.08 |
| MSI-NAR | 4.9 | 6.8 | 1.8 | 37.69 |
| DOM | 49 | 62 | 12 | 25.24 |

MARKET DYNAMICS SEARCH CRITERIA

MLS: MLS of Northern Illinois, Time Period: 2 years (monthly) Price: 0 - 999999999
 Bedrooms: All Bathrooms: All Construction Type: All
 Property Types: Residential:(Detached Single)
 Cities: Aurora

Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.

Market Dynamics

Century 21 Pro-Team

Months Supply of Inventory (MSI) 2 Years (Monthly) 11/01/04 - 11/30/06

| Month | MSI | NAR MSI | FS Last Day # | FS # | UC # | Sold # | New # | Expired # | UC Avg DOM |
|--------|-----|---------|---------------|-------|------|--------|-------|-----------|------------|
| Nov-06 | 6.8 | 6.8 | 952 | 1,299 | 141 | 128 | 260 | 206 | 62 |
| Oct-06 | 7.0 | 7.0 | 1,039 | 1,448 | 149 | 156 | 348 | 260 | 61 |
| Sep-06 | 7.1 | 7.1 | 1,100 | 1,507 | 156 | 153 | 388 | 251 | 63 |
| Aug-06 | 7.2 | 7.2 | 1,119 | 1,514 | 156 | 199 | 426 | 239 | 53 |
| Jul-06 | 6.1 | 6.1 | 1,088 | 1,484 | 178 | 208 | 397 | 218 | 53 |
| Jun-06 | 5.5 | 5.5 | 1,087 | 1,498 | 198 | 260 | 458 | 214 | 54 |
| May-06 | 4.4 | 4.4 | 1,040 | 1,469 | 237 | 222 | 455 | 192 | 52 |
| Apr-06 | 5.1 | 5.1 | 1,014 | 1,381 | 199 | 161 | 468 | 168 | 41 |
| Mar-06 | 3.8 | 3.8 | 913 | 1,284 | 239 | 209 | 479 | 132 | 47 |
| Feb-06 | 4.6 | 4.6 | 805 | 1,089 | 175 | 127 | 342 | 109 | 50 |
| Jan-06 | 4.9 | 4.9 | 747 | 1,050 | 152 | 109 | 413 | 151 | 47 |
| Dec-05 | 5.7 | 5.7 | 637 | 906 | 111 | 158 | 195 | 158 | 47 |
| Nov-05 | 4.9 | 4.9 | 711 | 984 | 145 | 175 | 245 | 130 | 49 |
| Oct-05 | 4.3 | 4.4 | 745 | 1,079 | 170 | 190 | 346 | 174 | 46 |
| Sep-05 | 4.0 | 4.0 | 733 | 1,089 | 184 | 223 | 361 | 169 | 42 |
| Aug-05 | 3.3 | 3.3 | 728 | 1,071 | 220 | 235 | 383 | 126 | 42 |
| Jul-05 | 2.9 | 3.0 | 688 | 1,069 | 233 | 236 | 354 | 153 | 40 |
| Jun-05 | 3.4 | 3.3 | 715 | 1,067 | 215 | 267 | 385 | 130 | 43 |
| May-05 | 2.6 | 2.6 | 682 | 1,061 | 262 | 273 | 371 | 123 | 37 |
| Apr-05 | 2.6 | 2.6 | 690 | 1,068 | 269 | 227 | 421 | 113 | 41 |
| Mar-05 | 2.6 | 2.6 | 647 | 1,013 | 245 | 206 | 377 | 120 | 41 |
| Feb-05 | 3.1 | 3.1 | 636 | 951 | 204 | 140 | 316 | 110 | 49 |
| Jan-05 | 3.6 | 3.7 | 635 | 950 | 172 | 116 | 350 | 151 | 51 |
| Dec-04 | 4.6 | 4.5 | 600 | 884 | 132 | 194 | 181 | 151 | 52 |
| Nov-04 | 4.5 | 4.4 | 703 | 1,011 | 159 | 204 | 247 | 144 | 57 |